



**TÉCNICO**  
LISBOA

# Beer Game

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- Simulation based game
- The origin is dated in 60's and from MIT
- Initially: physical game
- Nowadays: PC and online versions



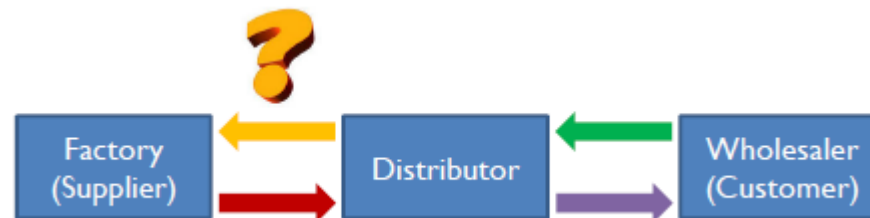
- To play in team
- To experience how supply chains work
- To witness the effects of variability in a supply chain – The Bullwhip Effect
- To have fun

- 4 groups per chain (game) = 4 entities
- Objective: Satisfy Customer Demand while Minimizing Total Cost
  - Maintain low inventory levels
  - Satisfy all orders
  - Backorder persists until it is fulfilled
- Time horizon: up to 25 weeks
- 1 unit =



- Costs per week
  - Unitary holding cost: €5
  - Unitary lost sale cost: €10
  
- Product & Information Lead Times
  - 2 weeks between sending & reception

- In each round (= 1 week)
  - We receive products from our supplier
  - We receive orders from our customer
  - We order to our supplier
  - We ship product to our customer



- Decision: how much to order?

- <http://scgames.bauer.uh.edu/>

## Beer game

Click here if you are an **instructor**

Click here if you want **to play the game**

[Click here](#) for player manual (Instructor manual will be available once you create your games)

[Frequently asked questions](#)

[Screenshots of instructor screens](#)

[Screenshots of player screens](#)

[Demo of player screens](#)

[Information regarding features of the game](#)

[About this game](#)



# How to play

scgames.bauer.uh.edu/viewallinst.asp

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List of the all Games for IST\_OE-DEG-2013 account

Click on your Team to proceed

GAME1

GAME2

GAME3

GAME4

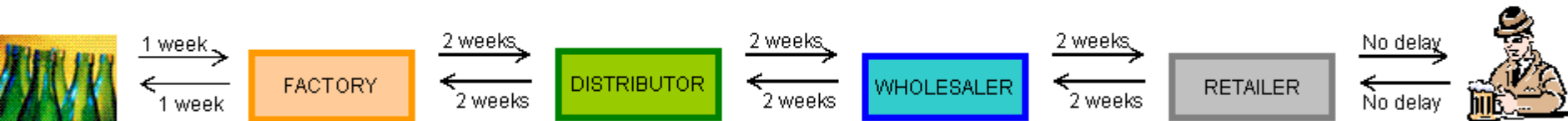
GAME5

GAME6

[Go back to the List of Groups](#)

[Go back to the Welcome Page](#)

**GAME 1**  
Click on your position to proceed



For proper view of the game page, please set your screen resolution to atleast 1024 by 768.

## Login for Factory

Institution name : IST\_OE-DEG-2013

Game number : 1

Please Enter your Password :

Login



**GCA**

## Input Screen for Wholesaler of Game 1

For Week **8**

Demand from Retailer : <b>5</b>	Beginning Inventory : <b>0</b>
On Backorder : <b>1</b>	Incoming Shipment : <b>6</b>
-----	-----
Total requirements : <b>6</b>	Total available : <b>6</b>

Units Shipped to Retailer this week: **6**

Ending inventory **0**

Backorder at the end of this week : **0**

Enter the number of units to be purchased from Distributor :

## Input Screen for Wholesaler of Game 1

For Week **8**

Demand from Retailer : <b>5</b>	Beginning Inventory : <b>0</b>
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Total requirements : <b>6</b>	Total available : <b>6</b>

Units Shipped to Retailer this week: **6**  
 Ending inventory **0**  
 Backorder at the end of this week : **0**

Enter the number of units to be purchased from Distributor :

## Wholesaler INFORMATION FOR THE LAST TEN WEEKS

**NOTE :** The two orders placed to Distributor before week 1 are 4 units each

Week	Inv/Bk	Demand	Incom. ship	Outg. ship	Order placed	Current cost
1	12	4	4	4	4	60
2	12	4	4	4	4	120
3	5	11	4	11	11	145
4	3	6	4	6	6	160
5	<b>-1</b>	8	4	7	8	170
6	<b>-2</b>	5	4	4	6	190
7	<b>-1</b>	10	11	11	12	200

## Status of other Supply Chain Channel Members of Game 1

*This page will be refreshed every 15 seconds*

When all the players have completed the order for the current week, the player will automatically receive a link to proceed to next week

**Week 8** The status will be updated in 7 seconds.

Factory : **Has not ordered**  
 Distributor : **Has not ordered**  
 Wholesaler : **Has not ordered**  
 Retailer : **Order placed**

Created by [Chalam](#)

## Inventory and Order Status plots For Wholesaler

## Supply Chain Settings for Wholesaler:

Holding cost : **5**  
 Backorder cost : **10**  
 Downstream Player : **Retailer**  
 Upstream Player: **Distributor**  
 Shipping Delay : **2 wks** (Distributor -> Wholesaler, Wholesaler -> Retailer)  
 Information Delay : **2 wks** (Wholesaler -> Distributor, Retailer -> Wholesaler)

## Wholesaler INFORMATION FOR THE LAST TEN WEEKS

NOTE : The two orders placed to Distributor before week 1 are 4 units each

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4	3	6	4	6	6	160
5	-1	8	4	7	8	170
6	-2	5	4	4	6	190
7	-1	10	11	11	12	200

4	3	6	4	6	6	160
5	-1	8	4	7	8	170

$$\begin{aligned}
 & \text{Inv}(t) + \text{Incom ship}(t + 1) - \text{Demand}(t + 1) \\
 & = \\
 & 3 + 4 - 8 \\
 & = \\
 & -1
 \end{aligned}$$

## Wholesaler INFORMATION FOR THE LAST TEN WEEKS

NOTE : The two orders placed to Distributor before week 1 are 4 units each

Week	Inv/Bk	Demand	Incom. ship	Outg. ship	Order placed	Current cost
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7	-1	10	11	11	12	200



## WHOLESALE STATUS

End Of Week **16**

Your order(to the distributor) for the Week **16** is **55**

Your shipment(to the Retailer) for the Week **16** is **9**

You have a backorder of **46** at the end of Week **16**

Current cost of Wholesaler : **2075**

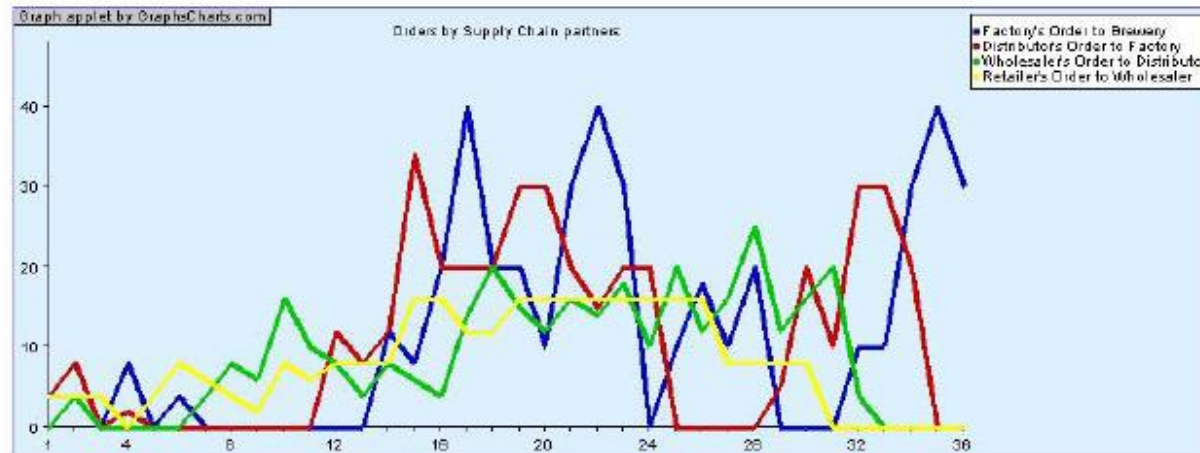
PLEASE WAIT FOR ALL THE OTHER PARTNERS TO COMPLETE THEIR WEEKLY ORDERING AND SHIPPING POLICIES.

Once completed you will see a link in the bottom window to proceed to next week 17. Please click that to proceed.

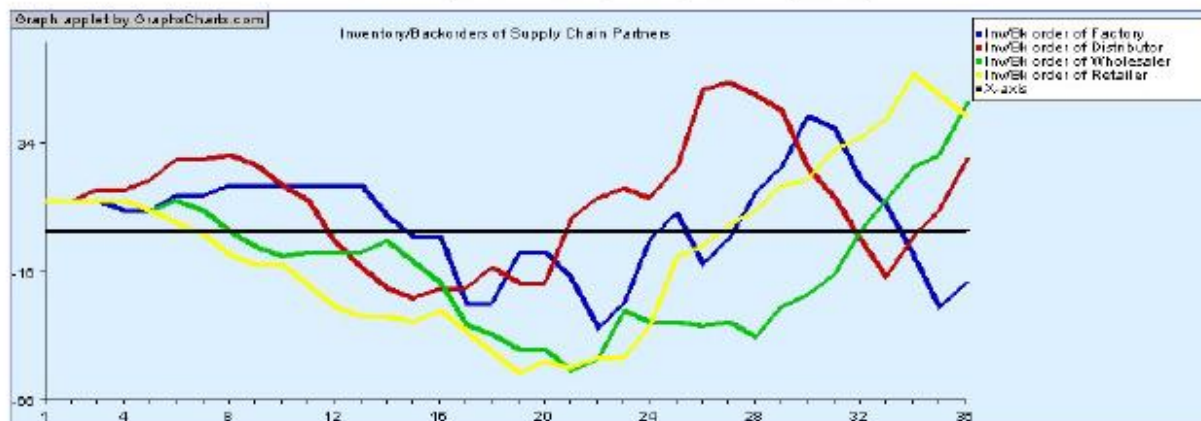
# Let's play!

- Who should we blame??...
  - PC
  - Our supplier
  - Our customer
  - Final consumer
  - The whole team
  - The system...

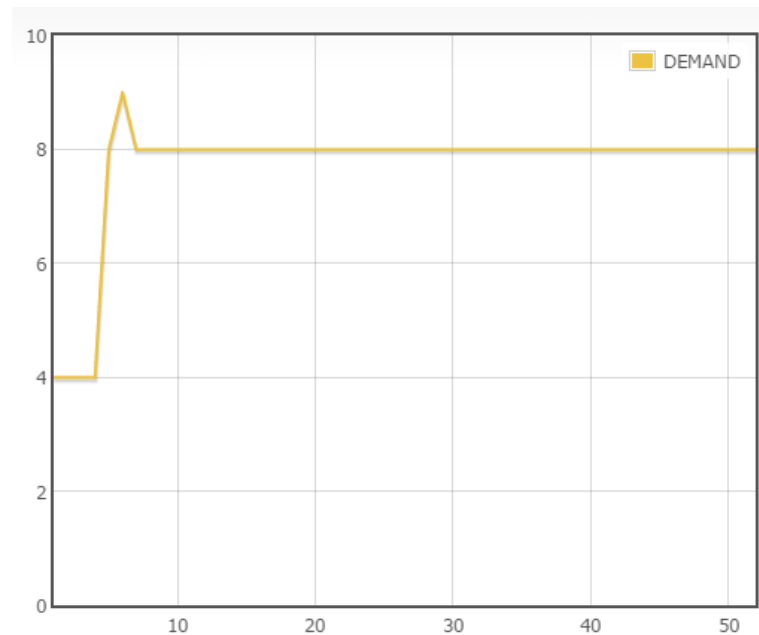
**Supply Chain Partner's Order to Upstream players in Game 1 of**  
Order (Y-axis) vs Week (X-axis)



**Inventory-Backorder Plots of Supply Chain partners in Game 1 of**  
Inventory/Backorder (Y-axis) vs Week (X-axis)

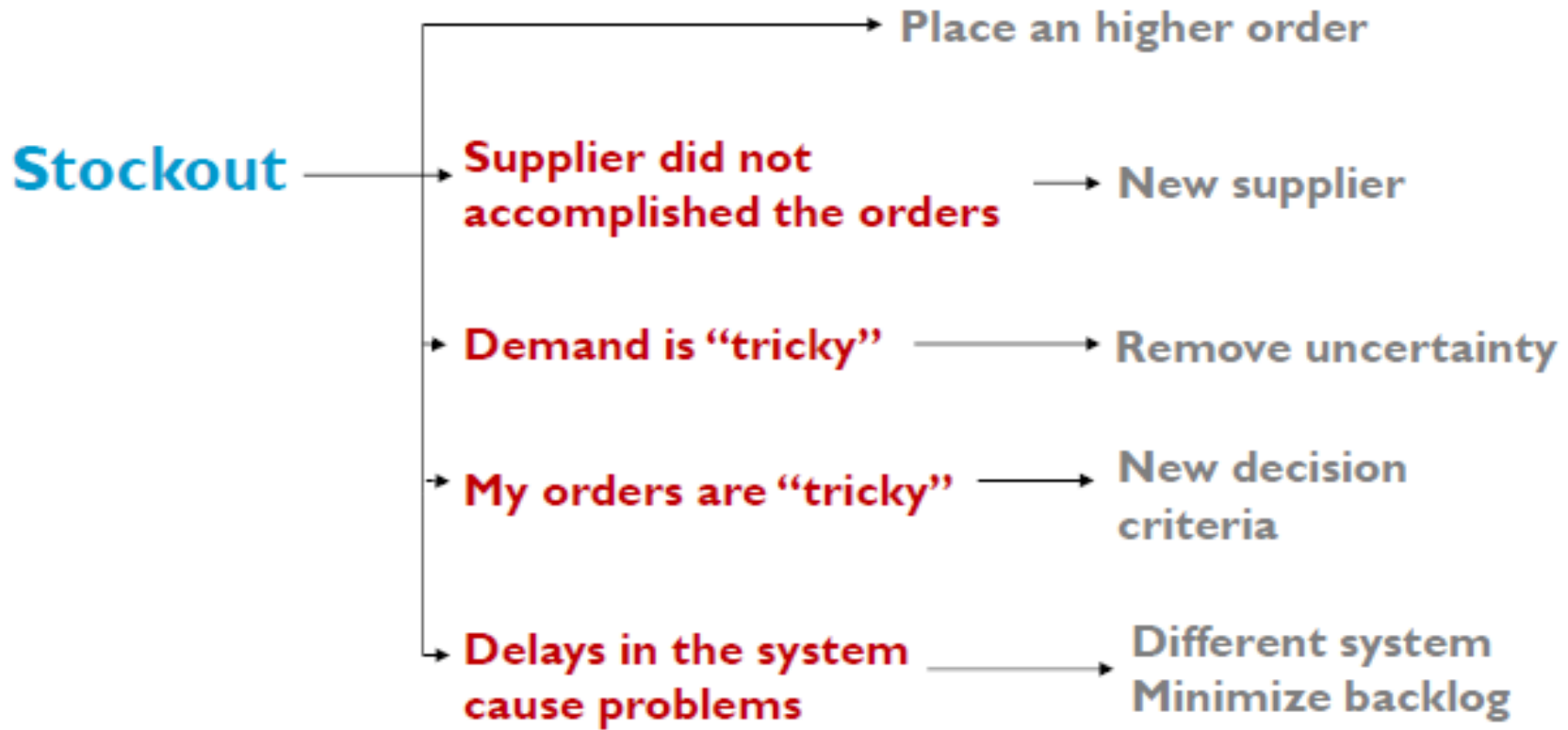


- What happened with final consumer demand?



Several thousands of game analysis show that even if not all players place the same orders, everyone react approximately at the same time.

- What costs the most?



- Playing for...
  - Minimize costs;
  - Play a role in a system;
  - Networks and structures create behavior
- Results show:
  - Bullwhip Effect
  - The value of Information